

Board of Directors

April 17, 2019

Minutes

Directors present: Mitch Cox (Founder), Jim Harlan (Treasurer), Maggie Ingram (Secretary), Randy Hensley (Executive Director), Jennifer Keller & Tom Krieger (Members at Large), Jennifer Banner, Nancy Berry, Colin Chesley, Amy Folck, Annie Howard, Sharyon McKinney and Sheila Whitlock

Dr. Melissa Stukes (conference call)

Guest: Jan Jacobson, Events Director

Call to Order, Prayer and Welcome

Jim Harlan welcomed the Directors, Tom Krieger opened in prayer.

Approval of Minutes

Jim Harlan presented the March minutes, Annie Howard made a motion to approve them and Tom Krieger seconded the motion; the minutes approved as presented.

Financial Report (see handout for report details) Treasurer-Jim Harlan

The Monthly Financial Summary shows March a lower income than expected, being \$22K shy of budget. Jim expressed he was not concerned because it is mostly due to timing of fundraising event and the timing of grant funding coming. He reported the overage in expenses being AKC and KIA staff. Jim reported Coalition is \$32K under budget and 1% for net in YTD.

The Full Year Comparison Forecast report Coalition's income is within 1% budget with expenses slightly over budget. Jim still is predicting a positive YTD income and feels it will be \$47K at the end of the fiscal year.

Contributions over \$500 – Jim reminded the Directors to please take the opportunity to thank these donors in person when you see them.

A motion to approve the financial report as presented was made by Tom Krieger and seconded by Maggie Ingram; no opposing members therefore the motion carries to approve the financial report.

Fundraising Report-Executive Director - Randy Hensley

Reimbursements & Grants (see board packet for reimbursement details)

Randy Hensley and Jan Jacobson gave an update on the Annual Luncheon. Randy noted Jan is in her second year and has done a great job. Jan is currently coaching Beth Keller of Summit Co. to take over the events after the end of this year when she retires.

Jan reported the luncheon attendance estimated right under 300. It was noted that the Holiday Inn did not serve the meal at the time we had given them in the contract. The chicken was still in the oven at the time the buffet line was opened and the guest were waiting approximately 30 minutes to get their plate. The guest were instructed to go through line without their chicken and that Holiday Inn would be around to serve it to them. It was reported by several of the Directors that their guest never got served chicken and several of the guest plates had already been cleared up by the servers before the chicken was brought out to be served. Per discussion amongst the Board of Directors, the Holiday Inn's service was unsatisfactory and their concern is to ask for a reduction in price for the cost of the food.

Income from the luncheon to date is \$126,655.00. The \$67K in commitments to give and gifts given was brought in from those in attendance plus a new commitment of \$60K from Mitch Cox. Randy reported that we budgeted 75K for the luncheon.

Input on program from the BOD:

- Speaker, Principal of Towne Acres Speaker did an excellent job.
- The video was very impactful on the crowd. Summit Co. did a great job.
- The information on the slide was great but the lettering on the video was not readable.
- Jim Harlan expressed that every non-profit has a story, not only does Coalition have the stories it has the data to prove the impact in relation to our community. The data proving the impact making a sustainable difference is why people want to give to non-profits.
- Winning new grants is directly related to our data, not our stories.
- Comparison data- is very impacting and sets C4K apart.

Randy noted, Summit Co. is very engaged in working on increasing Sponsor A Child (SAC). They have created a marketing piece with a little more detail about the sponsor's child. It will have a new picture with some personal notes on the child-favorite thing to do, color, hobby etc. We have not been hitting our SAC budget and feel this area has a lot of funding potential. The luncheon responses brought in a lot of new SAC sponsorship interest.

The Tailgate Party/Reverse Raffle & Silent Auction will be held at Johnson City Country Club on Thursday, August 29th. Jan Jacobson noted the Raffle tickets will be ready to sell around the first of May. JCCC is giving us a lot and trying to work with us to get our business. President of the JCCC Board of Directors, Ed Stoltz is very willing to help Coalition have a successful and profitable event.

Dr. Melissa Stukes asked if the form for SAC could be updated to provide options for a monthly sponsorship and yearly sponsorship. Also, add an option to provide a monthly automatic draft on the form.

Pepsi Golf Tournament is scheduled for Tuesday, July 30th at Warriors Path Golf Course. It was noted that since United Way has lifted the black-out period a fall golf tournament may be an option in the future. Be thinking of golf teams and possible sponsors for the tournament.

Funds received from our latest Direct Mail are right on budget, bringing in \$22K.

Randy noted Summit Co. will be making a video as a fundraiser for the heat pump needing to be replaced in the gymnasium.

The Krispy Kreme fundraiser by the kids and staff brought in approximately \$9K. These funds will help buy a bus.

Reimbursements for our CACFP are coming in on time.

Randy noted our grant funds may come a little later than budgeted, the funds are a quarterly distribution.

Coalition was chosen by Ballard to write a proposal for a pilot program. Randy noted the grant proposal will be written to enhance and grow our existing programs. We have contracted Ginger Keller-Ferguson to assist in writing for \$100K funding for the pilot program.

United Way Allocations letter was received and Coalition For Kids' allocation was cut \$15K. United Way had a meeting with all their agency's Executive Directors to explain their allocations decisions.

United Way's funding is allocated for programming and not for general budget. Randy expressed this will be a challenge because Coalition cannot double fund a program when we write grants. We will have to make sure existing grants cover certain program requirement and the United Way funding is not compromising our grant funding.

Randy expressed his appreciation for the United Way funding noting the funds are not directly related to our growing our program. He is very intentional at keeping our budget funding balanced so as to not count on one source of income to run our organization.

Marketing-Randy Hensley

Summit Co. is working on marketing videos for Coalition that will be on our website and on social media. Randy noted Summit Co. is paid by the hour at \$35.00, their common fee is at \$95/hr, our contract was for \$36K, which was in place of hiring for the Director of Development and Marketing person. He reported due to maxing out the number of hours we had agreed upon, Coalition had to pay \$3K extra for their services. Going forward in the next year we will put together a new contract with them.

Randy will be calling a strategic committee planning meeting soon with Summit Co.

New and Olds Business

An Executive Committee meeting will be held to discuss officers and potential board members. Please submit your names to Randy Hensley and Cay Greer. Some names have been submitted are Gary McAllister and Ed Stoltz. Gary McAllister is also on the United Way Board of Directors. Ed Stoltz is President of the Board of Directors at Johnson City Country Club.

It was noted the Executive Committee and Financial committee will meet to discuss the budget, officers and potential board members.

Summer registration is currently underway with 140 kids that have registered. Coalition will allow for only 300 kids for summer program. Saturday, May 4th is the next registration date.

Executive Director's Report-Randy Hensley

Randy reported he is evaluating the hours of programming needed for our families and the possibility of shortening our program hours. He expressed the only kids in our building at 7-8pm are the kids who are waiting to be taken home on the bus. Shortening the hours will not affect the impact our kids, it will get the kids home

earlier (30 kids), help cut the cost of staff on the clock for only a few kids. Our grant funding requires programming for a minimum of 3 hours, therefore merging AKC with KIA into one program will work well with the requirements.

Mitch Cox reported, Mike Freeman from American Limestone drop by Mitch's office to drop off his gift commitment for the heat pump.

Calendar of Events

- April 18th- Family Night at C4K
- May 4th – Summer registration
- May 10th- Last day of programming
- May 13th – End of the year Staff Gathering
- May 15th- Board of Directors meeting
- May 14th-31st Staff Training/Summer set-up
- June 3rd- 1st day of Summer Program

Meeting adjourned.

Balance Sheet as of April 30, 2019

	<u>Apr 30, 19</u>	<u>Mar 31, 19</u>
ASSETS		
Current Assets		
Checking/Savings		

Petty Cash	300.00	300.00
1010 · First TN Checking	129,684.70	114,480.79
Total Checking/Savings	129,984.70	114,780.79
Other Current Assets		
1206 · Grant Receivable	33,332.64	33,332.64
1210 · Unconditional Promises to Give	4,355.00	4,355.00
1215 · Discount on Promises to Give	-784.00	-784.00
1220 · Allowance for Uncollectible	-743.00	-743.00
1250 · Prepaid Insurance	15,282.52	15,282.52
1252 · Prepaid Rent	311,161.03	311,161.03
1255 · Other Prepaid Expenses	1,366.03	1,366.03
Total Other Current Assets	363,970.22	363,970.22
Total Current Assets	493,954.92	478,751.01
Fixed Assets		
1400 · Equipment	39,593.95	39,593.95
1410 · Computer Equipment	50,709.67	50,709.67
1420 · Furniture and Fixtures	10,250.00	10,250.00
1430 · Sports Equipment	90,337.78	90,337.78
1455 · Accumulated Depreciation	-122,973.21	-122,973.21
1460 · Leasehold Improvements	62,565.02	62,565.02
Total Fixed Assets	130,483.21	130,483.21
Other Assets		
1445 · Vehicles	48,666.00	44,416.00
Total Other Assets	48,666.00	44,416.00
TOTAL ASSETS	673,104.13	653,650.22
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
2503 · Accrued Interest	1.64	1.64
2000 · Accounts Payable	9,710.36	9,710.36
2501 · Accrued Wages	29,462.15	29,462.15
2502 · Accrued Vacation	28,227.66	28,227.66
Total Accounts Payable	67,401.81	67,401.81
Other Current Liabilities		
2400 · Capital Lease - Current	685.15	685.15
2500 · Payroll Liabilities	57.67	57.67
2510 · United Way Contributions	427.00	561.00
2530 · Life Insurance Deductions	1,793.38	1,645.46
2540 · Dental & Vision Insurance	698.78	632.84
2800 · Unearned Revenue - Restricted	7,800.00	7,800.00
Total Other Current Liabilities	11,461.98	11,382.12
Total Current Liabilities	78,863.79	78,783.93
Total Liabilities	78,863.79	78,783.93
Equity		
3000 · Retained Earnings	652,456.08	652,456.08
3020 · Temp Restricted Net Assets	2,828.00	2,828.00
Net Income	-61,043.74	-80,417.79
Total Equity	594,240.34	574,866.29
TOTAL LIABILITIES & EQUITY	673,104.13	653,650.22

Monthly Financial Summary

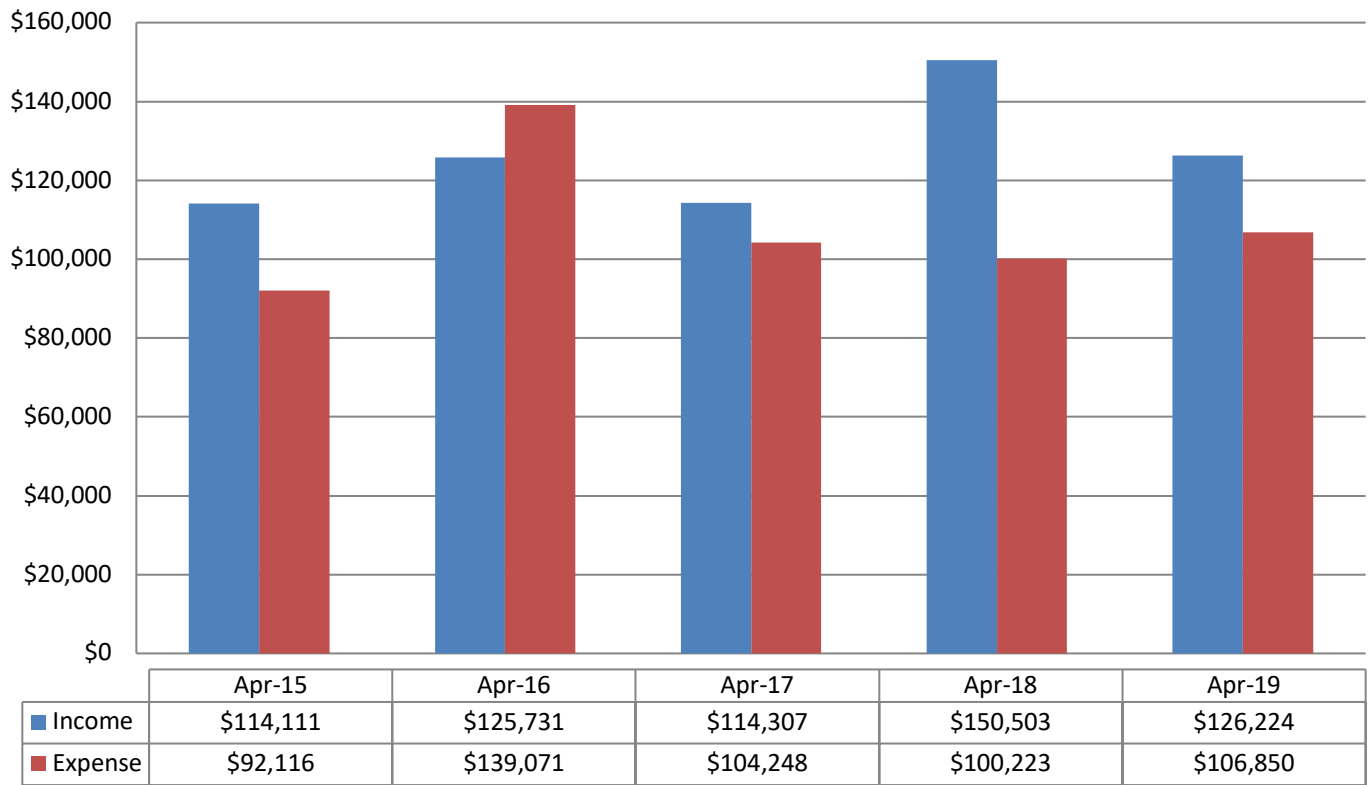
	Apr-2019				YTD			
	Actual	Budget	O / (U)	%	Actual	Budget	O / (U)	%
Income								
Churches	\$ 1,283	\$ 3,208	\$ (1,925)	-60%	\$ 14,206	\$ 22,263	\$ (8,057)	-36%
Corporate Giving	\$ 260	\$ 2,083	\$ (1,823)	-88%	\$ 20,008	\$ 20,833	\$ (825)	-4%
Fundraising	\$ 52,665	\$ 56,018	\$ (3,353)	-6%	\$ 215,534	\$ 223,964	\$ (8,430)	-4%
Grants	\$ 43,483	\$ 39,969	\$ 3,513	9%	\$ 370,112	\$ 390,340	\$ (20,228)	-5%
General Contributions	\$ 7,954	\$ 14,000	\$ (6,046)	-43%	\$ 255,943	\$ 255,000	\$ 943	0%
Government Funds	\$ 10,117	\$ 6,980	\$ 3,137	45%	\$ 111,217	\$ 101,190	\$ 10,027	10%
Miscellaneous	\$ 344	\$ 125	\$ 219	175%	\$ 978	\$ 1,250	\$ (272)	-22%
Legacies & Bequests	\$ 500	\$ 417	\$ 83	20%	\$ 850	\$ 4,167	\$ (3,317)	-80%
United Way	\$ 9,618	\$ 11,375	\$ (1,757)	-15%	\$ 115,449	\$ 113,750	\$ 1,699	1%
Reimbursed Expenses	\$ -	\$ -	\$ -	0%	\$ 74	\$ -	\$ 74	0%
Sub-Total	\$ 126,224	\$ 134,176	\$ (7,952)	-6%	\$1,104,371	\$ 1,132,756	\$ (28,385)	-3%
Interest Income	\$ -	\$ -	\$ -	0%	\$ -	\$ -	\$ -	0%
Total	\$ 126,224	\$ 134,176	\$ (7,952)	-6%	\$1,104,371	\$ 1,132,756	\$ (28,385)	-3%
Expenses								
General Expenses	\$ 49,734	\$ 53,915	\$ (4,181)	-8%	\$ 505,490	\$ 501,662	\$ 3,828	1%
Awesome Kids Club	\$ 34,876	\$ 33,096	\$ 1,780	5%	\$ 339,640	\$ 318,407	\$ 21,232	7%
Kids In Action	\$ 22,240	\$ 24,026	\$ (1,786)	-7%	\$ 251,281	\$ 243,523	\$ 7,758	3%
Summer Fun Program	\$ -	\$ -	\$ -	0%	\$ 69,005	\$ 74,163	\$ (5,157)	-7%
Total	\$ 106,850	\$ 111,037	\$ (4,188)	-4%	\$1,165,415	\$ 1,137,754	\$ 27,661	2%
Net Income	\$ 19,374	\$ 23,139	\$ (3,764)	-2%	\$ (61,044)	\$ (4,997)	\$ (56,046)	0%

Full Year Comparison

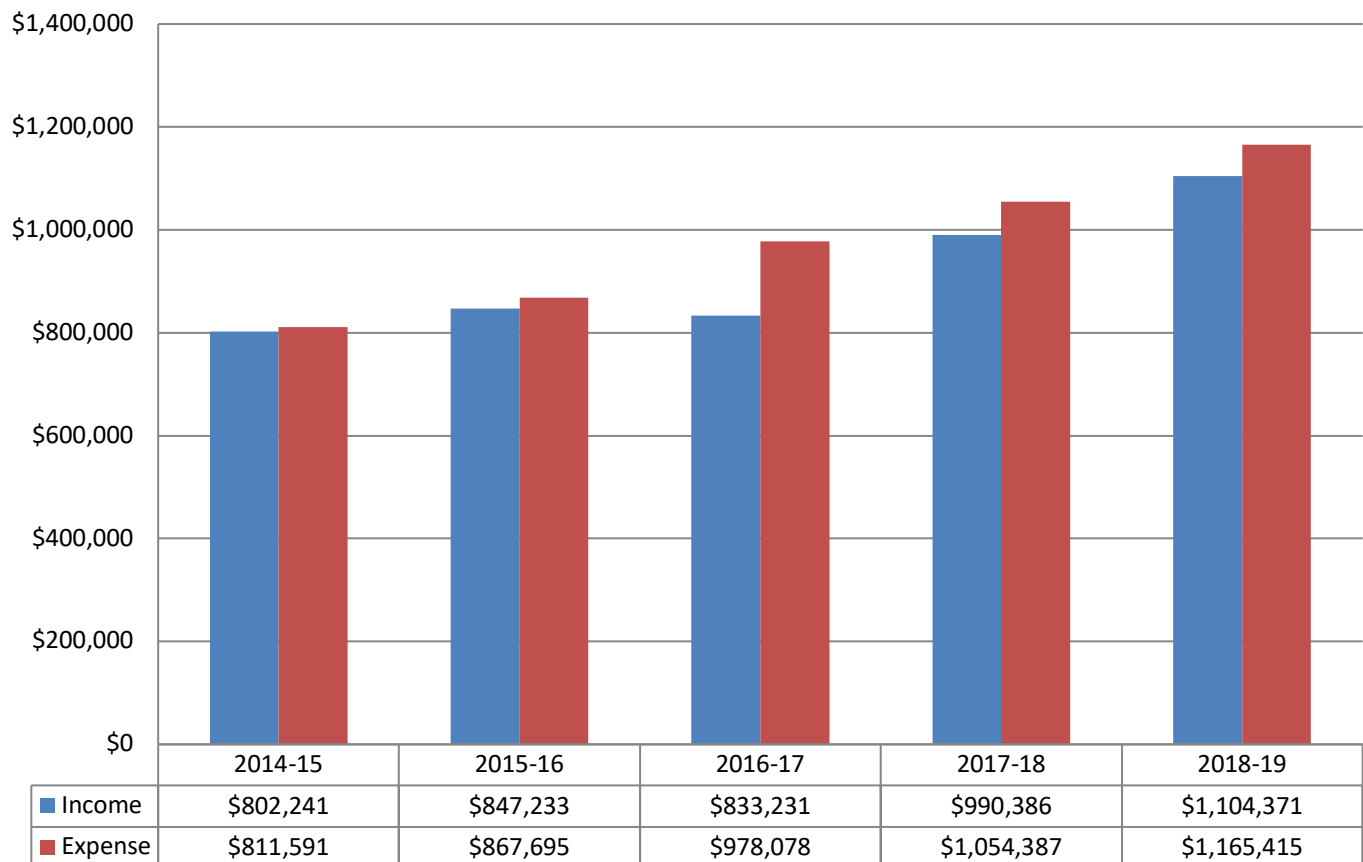
2018-2019 Fiscal Year

	Budget	Trend	O / (U)	%	Forecast	O / (U)	%
Income							
Churches	\$ 25,500	\$ 17,444	\$ (8,057)	-32%	\$ 17,043	\$ (8,457)	-33%
Corporate Giving	\$ 25,000	\$ 24,175	\$ (825)	-3%	\$ 24,175	\$ (825)	-3%
Fundraising	\$ 290,000	\$ 322,143	\$ 32,143	11%	\$ 275,670	\$ (14,330)	-5%
Grants	\$ 540,778	\$ 520,550	\$ (20,228)	-4%	\$ 493,550	\$ (47,228)	-9%
General Contributions	\$ 297,000	\$ 297,943	\$ 943	0%	\$ 335,943	\$ 38,943	13%
Government Funds	\$ 115,150	\$ 125,177	\$ 10,027	9%	\$ 126,377	\$ 11,227	10%
Miscellaneous	\$ 1,500	\$ 1,228	\$ (272)	-18%	\$ 1,228	\$ (272)	-18%
Legacies & Bequests	\$ 5,000	\$ 1,683	\$ (3,317)	-66%	\$ 1,683	\$ (3,317)	-66%
United Way	\$ 136,500	\$ 138,199	\$ 1,699	1%	\$ 138,199	\$ 1,699	1%
Reimbursed Expenses	\$ -	\$ 74	\$ 74	0%	\$ 74	\$ 74	0%
Interest Income	\$ -	\$ -	\$ -	0%	\$ -	\$ -	0%
Total	\$1,436,428	\$1,448,616	\$ 12,188	1%	\$1,413,943	\$ (22,486)	-2%
Expenses							
General Expenses	\$ 586,817	\$ 590,645	\$ 3,828	1%	\$ 591,487	\$ 4,670	1%
Awesome Kids Club	\$ 344,929	\$ 366,302	\$ 21,372	6%	\$ 366,162	\$ 21,232	6%
Kids In Action	\$ 265,349	\$ 273,107	\$ 7,758	3%	\$ 273,107	\$ 7,758	3%
Summer Fun Program	\$ 146,325	\$ 141,168	\$ (5,157)	-4%	\$ 141,168	\$ (5,157)	-4%
Total	\$1,343,420	\$1,371,221	\$ 27,801	2%	\$1,371,923	\$ 28,503	2%
Net Income	\$ 93,008	\$ 77,395	\$ (15,613)		\$ 42,019	\$ (50,989)	

April P&L Comparison



Fiscal YTD Comparison



**Coalition For Kids, Inc.
Contributions over \$500
April 2019**

	Apr 19
FTB Advisors	10,000.00
United Way of Washington Co	9,583.33
Freeman, Michael	3,000.00
Greer, Tommy & Cay	2,500.00
Cox, Mitch & Barbara	2,100.00
Fidelity Charitable Gift Fund-Foy and Judy Harris	1,500.00
Ingram, Duke & Maggie	1,200.00
Etrade Financial- Mike and Peffy Voitlein	1,000.00
Ear, Nose & Throat Associates, P.C.	1,000.00
Gourmet & Co.	1,000.00
Speropulos, John & Karen	1,000.00
Hoilman, Paul	1,000.00
Bingham, Johnny & Deborah	1,000.00
Fleenor, William	1,000.00
Boswell, Bill & Barbara	1,000.00
Fleenor, Tracy	1,000.00
Gouge, Ron & Gail	1,000.00
Three Rivers District of The UMC	625.00
Hall, Kimberly and Henry	600.00
Yates, Jeremy	600.00
White, Melissa and Michael	600.00
Valk, Mike	600.00
Turner, Kenneth and Brenda	600.00
Tongco, Gretchen	600.00
Evergreen of JC	600.00
Howell, Mark & Jane	600.00
Jones, Matthew	600.00
Krieger, Tom & Becky	600.00
McAllister, Gary	600.00
Dixon, John and Renee	600.00
Berry, Michael and Nancy	600.00
Smith, Richard and Allison	600.00
Summers, RT (Rab)	500.00
Sims, Teresa	500.00
Scheu, Joan	500.00
Schaff, Frank or Merry	500.00
Phillips, Jessica and Matthew	500.00
Peters, Kevin	500.00
Paypal Giving Fund- Lauren Vernon	500.00
Paduch, David and Leslie	500.00
National Christian Foundation- Jeff Crowder	500.00
Murphy, Marcus	500.00
Fleenor, Norman	500.00
Fife, Elaine	500.00
Conkin, Jason and Rebecca	500.00
Cline, Jim and Elizabeth	500.00
Bryan, Yvette & Kevin	500.00
Baker, Philip & Ashley	500.00
Aiken, Marc & Laura	500.00
TOTAL	57,408.33

Reimbursements:

Child and Adult Care Food Program (CACFP)—

ARSP/CACFP reimbursement - March **\$9,066.85**

Food/non-food costs - March **\$8,564.98** *surplus* of ~ **\$501.87**

21st CCLC: Reimbursement – March: **\$19,780.78**

LEAPS: Reimbursement - March: **\$13,701.73**

TCCY: Quarterly reimbursement – January - March: **\$10,303.38**

Grants:

Submitted: Ballad, Request for Proposal, requesting \$100,000 for expanding current services

Washington County Special Appropriations, requesting \$12,150 for continued programming support

In the Works: Dollar General Youth Literacy Grant: requesting \$3,000 for literacy support

Other:

Submitted BCBS Quarterly Report

Submitted TCCY Quarterly Report and Reimbursement

Submitted 21st CCLC Desktop Audit

Attended TCCY Webinar

Attended Building Strong Kids Event

Attended 21CCLC/LEAPS Conference Call

Submitted Revised 21st CCLC/LEAPS Budgets

Preparing Documentation for TCCY Fiscal Monitoring Visit

Bethany Patton
April 2019

Meetings:

- Met with Director of Programming, Asia Fleming and Director of Program Development, Jordan Spain to discuss:
 - Summer calendar and budget
 - Finalizing summer teams
 - Planning 2 registration Saturdays for summer programming
 - Site Director summer planning
 - New materials being purchased through grants for student activities
 - Closing 2018-2019 school year programming
 - Staff evaluations
 - Site and program final numbers
 - Luncheon details and responsibilities
- Met with Kitchen Staff, Anita Rose and Jill Ledes to discuss:
 - Summer snack and lunch menus
 - New summer meal and kitchen schedule
 - Both Anita and Jill's summer schedule
- Met with Event Director, Jan Jacobson and Summit Marketing, Beth Keller over upcoming fundraising events:
 - Pepsi Golf Tournament
 - Reverse raffle planning
 - Venue and layout
 - Silent Auction and online options
 - Raffle ticket and reception ticket sales
- Met with Director of Finance, Kelly Grieb and Asia Fleming and Jordan Spain to finalize the 2019-2020 program budget.

General:

- Celebration Luncheon:
 - Finalized all centerpieces
 - Staff Responsibilities
 - Luncheon setup and tear-down
- Planning the End of Year Celebration for staff and families
 - Food and Venue
 - Creating the 13 Staff Awards for the celebration dinner
- Planning end of year Site Director outing

Director of Community Outreach
Cindy Young

Volunteers

- Conducted 5 volunteer interviews resulting in 5 placements.
- Exit interviews have been completed and charted.
- Volunteer hours for April – 711, vs. LY 691
- Weekly site visits to complete volunteer evaluations
- Nata Tedese with the ETSU Multicultural Center brought 16 students to work with our AKC children
- David Degentes along with 9 members of Timmy Global Health offered a presentation to our KIA children about nutrition in the USA as compared to other countries.
- Matt Wihjelm brought his Boy Scout group to work in our evening program.
- Volunteer awards now completed with a canvas of “thumbprints” from each site along with a letter from C4K congratulating these selected 9.

Community Outreach

- The Rock Fellowship Church, Liberty Baptist and First Presbyterian came on Wednesday nights to offer fellowship, bible study, snacks and music to our KIA programming.
- Met with Summit Marketing to discuss my role in the upcoming Tailgate Auction for August. I will be working on the auction piece of this event during the summer months.

On-Going projects

- A. O. Smith committed to purchasing and building 10 picnic tables for our pavilion. Date has not been selected but we anticipate June or July.
- Submitted a proposal to Advanced Financial for their employees (64 to be exact) to complete their 40 hours of community service at C4K.
- All email addresses from volunteers within current school year have been entered into our database for future mailings.

Fundraising Lunch

Hosted annual luncheon, around \$130,000 in donations and commitments

24 Sponsor a Child signups

- 23 sponsors
- 10 new
- 13 recommitted
- Sent out thank you letters to all donors

Tailgate Party

- Total sponsorships -\$36,000
- Met with team to discuss silent auction items for this year, began contacting businesses and filling out online applications for donations to the auction
- Designed and printed raffle and reception tickets
- Created website page for online ticket sales

Direct Mailer

- Began working on letter for Direct Mailer to go out by end of May

Donor Database

- Participated in demo webinar for Donor View database, looks like a very good option for Coalition to pursue

Social Media

- Integrated all social media into a new platform with easier scheduling and better reporting.
- Scheduling and Posting to all social media accounts

Golf Tournament

- Beginning to brainstorm theme and design for golf tournament
- Pricing polos to see if that might be an option for golfers

**Director of Program Development
Jordan Spain
April 2019**

Meetings:

- Met with each Site Director to discuss:
 - Summer Programming plans
 - Detailing out summer schedule
 - Summer enrichment activities and camps
 - Bi-weekly site director meeting
- Met with Bethany Patton, Director of Operations and Asia Fleming, Director of Programming to discuss:
 - Site Director summer program planning
 - New Summer program design
 - Grant money available and order plans for classroom supplies
 - Luncheon details and responsibilities
- Met with Sarah Oaks and Asia Fleming to discuss remaining LEAPs and 21st Century budget
- Met with Asia Fleming to discuss:
 - Spring family night
 - Summer Schedule
 - Staff schedules
 - Summer registration days
 - Summer planning with brightwheel
- Met with Kelly Grieb, Bethany Patton and Asia Fleming to finalize budget for programming 2019-2020 year
- Met with STEM resource assistant, Kierna Mason, to discuss summer plans for STEM Lab

General:

- Set up, attended, and tore down Luncheon
- Summer registration
 - Setup and tore down in gym
 - Assisted with summer registration day
 - Planned second summer registration
 - Assessed fee sheets, scholarships, and brightwheel invoice
- 21st Century and LEAPs
 - Researched and ordered classroom/STEM supplies
 - Inventoried new 21st Century & LEAPs classroom supplies
 - Tested out new STEM items
- Continued researching online reading curriculum
- Organized and managed Spring Family Night
 - Scheduled Site directors and KIA staff to work stations
 - Served families hotdogs, chips, and drink
 - Provided a free, fun, and safe night for families spend outside together
 - 30 families attended
- Attended 1 Support Staff meeting
- Attended a BrainPop! Training at Anderson elementary and toured their STEM Makerspace
- Serviced 3 buses

Director of Programming

Asia Fleming

April 2019

Indian Trail- 24/37	Mountain View- 52/72	South Side-33/43	Liberty Bell- 7/12
KC 1st-4th (CH, F, NS)-44/60	AKC 1st-4th (WL, LR, TA)-32/48	KIA-98/167	
Total Enrollment AKC-272		Total Enrollment AKC and KIA- 439	

Meetings:

- Met with the Summer Site Directors to discuss:
 - The April Saturday registration date
 - Site Director & Tutor schedule
 - New programming documents
 - Summer fee & payment schedules
- Luncheon
 - Attended a Support Staff meeting on the subject of luncheon responsibilities
 - Created permission slips
- Met with Sarah Oaks and Jordan Spain to discuss the remaining LEAPs/21st Century CCLC Budget
- Met with Jordan Spain, Director of Program Development, to discuss:
 - Summer applications
 - Summer schedule
 - 2 Summer Registration days
- Bi-weekly Site Director Meetings to discuss programs and site issues
- Met with Kelly Grieb, Jordan Spain and Bethany Patton, to discuss 2019/2020 program budget

General:

- Supported and Attended Family Night
- Summer
 - Registration
 - Scheduled Site Directors and Tutors to work
 - Setup & Tear down in the gym
 - Updated all documents and Parent Handbook
 - Held on April 6th, 138 kids were registered
 - Planned a second sign up day for May 4th
 - Summer Calendar
 - Created a lunch schedule
 - Scheduled field trips
 - Contacted businesses/organizations for career concept field trips
 - Met with Jennifer Johnson from JCPL about partnering with them for their summer reading program
 - Met individually with each Site Director to assign them summer teams

Site Director Reports April 2019

Indian Trail

April is always a busy month for our Indian Trail students. As TCAPs approached and passed, the students get excited as the school year comes to an end. Because of all of the standardized testing, we know that for the students, the month is busy, so our focus is to provide a balance of homework/reading, character education, spiritual focus, and, yes, just some fun! April brought lots of great experiences, including STEM challenges, Bible study, visits from our local police force, and a great time at Family Fun Night. One of the most memorable projects for the Indian Trail group was “Making the World Around You Better.” This included a book, video, and discussion on ways to make the world better for those

around you: friends, family, and people you meet in your daily life. Every student painted a beautiful canvas picture to share with others, did chalk designs on the sidewalk for all the staff, and participated in a game designed to highlight the impact of positive vs. negative words. Finally, we saw growth in the Indian Trail students, and are sad to see the school year end. We look forward to everyone who will join Coalition for our summer program.

Charlotte Collier

KIA

We have had the opportunity to have a Girl Scouts troop partner with Coalition For Kids this school year and the girls who are members have thoroughly enjoyed it. For their service project this month they took old t-shirts and turned them into bags for the homeless population in Johnson City. The girls have truly enjoyed this activity. Two girls from the group brought up the idea that they should fill the bags up with supplies that the homeless men and women would need such as sanitation products and every day products. This was a big hit for the troop leader and she had a mission to make it happen! The cool thing about this is that the girls decided this all on their own. These girls are at an age where they see what is going on in the world and they want to make a difference even if the impact is small. They see the daily struggles that homeless individuals go through and they all want to make their life a little bit better by giving them these bags. The children at Coalition For Kids have such big hearts and they truly care for those around them. Some of them have experienced firsthand or have had a family member be homeless so this is something that hits home for them. The way children see and try to make a difference is something that I believe everyone should possess at some point in their life. The girls that mentioned this activity are ones that could easily be homeless themselves, but they saw the bigger picture. For me, this was a cool moment because they are seeing the problem and wondering how they can fix it.

Geordyn Houston

Awesome Kids Club 1st-4th Grades (WL, LR, TA)

Picture this. You are a child of a single mom with 5 kids. In the past year you got taken out of foster care and went back to live with your mom. She got a job, a car, and a house to live in. She finds a free after school program at Coalition For Kids where you can go to get help with homework, to then find out that she doesn't make enough money to put gas in the car. So, she picks up another job during the night shift, to help make ends meet, and you find that it's easier for you to come home after school than to stress mom out by needing a ride home from that after school program. You know mom is doing her best, and so are you, but you still need more help with homework because you are falling behind and TCAP's are coming up. **Ms. Haley and Ms. Kelsey then step in.** They work at Coalition with Joseph and asked if they could help transport him home because they wanted to help. Now that mom has the support, Joseph and his siblings are able to come 5 days a week. We often get caught up in thinking that our biggest works happen within our four walls, and come to realize that it can come from an extra 7 minute drive to someone's house after work. It has been a blessing to have such caring tutors working in our program this year.

Madison Hensley

Kid City 1st-4th (NS, CH, F)

The month of April was full of changes, but our site has managed to overcome them and continue to push through for the end of the school year. I took over the Site Director position of the Kid City site and it has truly been a joy. With homework nearing an end, we have been able to play more games & activities with the students. Ms. Mary does such an excellent job with facilitating fun and exciting games each day. One of the games she taught the students is Uno and they absolutely love it. One day I went into her classroom and played with them and it was so much fun. Each child had their own way of showing and explaining the game to me and it really showed their personality. I asked the children if they would like to go outside and to my surprise, they all exclaimed that they wanted to finish their game with Ms. Mary first. While this game might seem small to some, this truly does mean something to these children. They are being taught team work and gaining knowledge about something new. But most importantly, they are having a special moment with such a sweet staff member that they will cherish and remember forever. These moments are what impact us every day. Some of the children we serve will grow up not wanting to remember their childhood but having staff like Ms. Mary who are willing to share something positive in that memory is something worthwhile. Whether it be by playing a card game, or just being someone the children

can talk to really can make a difference. I am grateful for my position and being able to see how we can make a memory last in the lives of children as well as how they can make a memory with us that lasts forever.

Geordyn Houston

Liberty Bell

It has been said that to be a well-rounded or complete person, you must meet the needs of your body, mind and emotions. By emotions, I mean feelings. Often times our students do not have anyone to model how to self-regulate their emotions. We all need to feel good about ourselves and what we are doing; we all have social and emotional needs. Our young people have a difficult time dealing with their circumstantial and family stresses. It is alarming to hear that suicide is the second-leading cause of death for children aged 10 to 24. With April being Stress Awareness Month and Mental Health Awareness Month, we spent time discussing coping mechanisms and resources for them. One student recently shared

with me that he thinks that he is too old to come to our program but he knows he needs our support. Once we shift our focus from controlling the young person to connecting with him or her, things begin changing. We now have the opportunity to touch their hearts, not merely modify their behavior. We are not change agents, but merchants of hope. I continue to remind myself that even when I feel ineffective, God is still effective.

Shelly Spann

Mountain View

The definition of connection is a relationship in which a person, thing, or idea is linked or associated with something else. Looking back on this school year there has been nothing but connection from the very first day. My staff and I have cultivated connections with our kids through new experiences, homework time and Jesus. We have incorporated new STEM activities that make them think through ideas and processes to come up with a solution. We had our cultural fair that introduced them to different cultures and a new perspective on how they view the world. We have had countless moments where we have got to show the love of Jesus to our kids and to parents. This intentional connection that we have built has been because we decided to show up and be present in the moment. Even on our roughest days, we have decided to show up and be the person that those kids need in the moment, whether it be a hug, high five, or an encouraging smile, we get to be that. In my 4 years of working at Coalition For Kids I have never regretted being fully present while I was here. I have never regretted sitting down during snack time just to see how their day was, or praying for a parent when they are overwhelmed. These days that we get to share with these kids are monumental, because they are our future and our hope.

Sierra Dickson

South Side

The school year is coming to an end and I can't believe that we only have a few days left of programming! This year has been a lot of learning and change for not just my kids, but my staff as well. Our staff always joke that the "C" in Coalition stands for change. It may be a funny expression but boy is it true. I remember starting the school year with ideas and ways that we would be doing things daily. I had a "set in stone" lesson plan and a printed layout of our daily activities. Well, when you work with kids, unpredictable is a word that you begin to live by. It's the end of the year and I can tell you that nothing is the same as it was in August. Whether it was our daily schedule or adding new curriculum, it slowly changed. We were learning to adapt to our kid's needs and that was okay. The one thing though that was not changing, was our commitment to our kids and the goals we had for them. Our kids don't always have a stable home life, so stability was what they needed and that's what we could give them through Coalition. Daily activities and lessons might have changed, but the care we have for them stayed present. I want our kids to know that Coalition For Kids is a safe space, a place for love and kindness, Christ centered, and always existing in their lives whether it be for schoolwork, or the stability of love from their favorite staff member. Change will always happen in our lives, but my prayer for our kids is that the love from our organization remains. Coalition exists for all the right reasons and I am so proud to be a part of it.

Jordan Young