

Board of Directors meeting

March 20, 2019

Minutes

Directors present: Mitch Cox (Founder), Cay Greer (President), Jim Harlan (Treasurer), Randy Hensley (Executive Director), Tom Krieger and Jim Williams (Member at Large), Jennifer Banner, Dr. Ginger Christian, Annie Howard, Sherry Kay, Sharyon McKinney, Kevin Peters, Dr. Melissa Stukes, Sharyon McKinney, Harrison Wexler and Sheila Whitlock
Kim Hall (conference call)

Call to Order, Opening Prayer and Welcome

Cay Greer welcomed the Directors and Jim Williams opened prayer.

Approval of minutes

Cay Greer presented the February board minutes, Kevin Peters made a motion to approve the February minutes as presented, Harrison Wexler seconded the motion; minutes approved as presented.

Finance Report (see handout for report details) Treasurer - Jim Harlan

Balance sheet shows Coalition's finances are outstanding and reflects the organizations good stewardship. Monthly Financial Summary shows February's income low than budgeted and expenses higher than budgeted. Jim reports the overage in expenses are mainly due to 3 line items: Tutors, benevolence fund for an employee and approx. \$2K that was lost due to an email scam through our payroll department.

Discussion continued regarding the email scam, the staff are now aware of this and the practice of being intentional on looking at the email address and careful not to open suspicious documents.

The Full Year Comparison Forecast our income slightly under budget with expenses slightly over, but over all a very positive forecast for the year with a net income of \$50K.

The Contributions over \$500 look great and please remember to thank those you see in community.

A motion to approve the financials as reported was made by Jim Williams, seconded by Harrison Wexler, no opposing members therefore the motion carries to approve the financial report.

Fundraising Report-Executive Director - Randy Hensley

Reimbursements & Grants (see board packet for reimbursement details)

Grants

The Annual Luncheon is April 16th at the Holiday Inn and we have 42 table host. Remember to please invite people who want to hear about Coalition and have the potential to make an impact.

Randy reported Coalition has had a couple of meetings with Johnson City Country Club regarding having our Tailgate Party/Silent Auction & Reverse Raffle. The JCCC has agreed to waive the cost of the event space, \$12.50 a plate with tailgate food, allowing us to bring our sponsored beer & wine and other outside food. On the average our event has had 250 people in attendance. The concerning challenge is the capacity and the lay out of the space. JCCC's Event Manager says they would open all their spaces, let us utilize other rooms for the Silent Auction and use the patio if weather permitted. JCCC has said yes to every accommodation we've ask for. The

Board of Directors discussed the pros and cons of moving the event from Holiday Inn to a Country Club setting and feel it would be a good change.

*Harrison Wexler noted his friend Ed Stoltz is President of the JCCC board and is helping Coalition through his role there.

The Krispy Kreme fundraiser has raised \$7500 up to this point. We have extended the fundraiser to try and meet our goal.

Summit Marketing has mailed the Sponsor A Child renewal letters. The letters went out to sponsors with their child's picture.

*Also, planning for the next Shopping 4 Others and the possibility of connecting shoppers/sponsors with a SAC opportunity for the child they shopped with at the event.

A Direct Mail ask will go out the end of March, asking for donations to help pay for a HVAC unit.

There was some discussion on the rekindled relationship with ETSU sorority KD's, Randy noting he was a guest speaker at one of their meetings and they are volunteering in our program. The KD's current focus is giving to the CAC in Blountville.

Randy notes he has found a good deal on a newer bus. It is actually listed as \$10,500.00 but due to Randy letting the guy use the Coalition gym he is willing to come down to \$8,500.00.

Randy explained the possible partnership and fundraising idea with the owner of the local restaurant & bar named OT's. It is an opportunity to raise funds for the \$8,500.00 bus. Coalition would partner by giving \$5,000 to help put on a pop-up concert. Coalition would receive ½ of the proceeds from the tickets sold. Randy would look for a sponsor to cover the \$5K for the concert. The Board of Directors have concerns with the concert due to the risk of it being the first concert of its type and the timing of the event is too soon and conflicts with ETSU graduation, which could be a factor in the attendance. After much discussion the Board of Directors prefer to raise the funds for the bus amongst themselves. Several Board of Directors made a verbal commitment to help with the cost of the bus.

Randy expressed the importance of a critical expense of \$20K for a heat pump in the gymnasium. Mitch Cox noted he is talking with some of his connections regarding getting a new unit for \$19,700.00. This cost is for the unit and labor!

New and Old Business – Executive Director Randy Hensley

Board of Directors recommended Coalition have a strategic plan for our transportation due to the aging out of buses. With the possibility of Coalition going into Washington Co., transportation would be a very critical piece to the success and sustainability of the program. We will put it in the strategic plan- we have 8 buses, 9 if we buy the new one. Transportation is a critical piece of our program due to our poverty level. Randy noted, transportation and maintaining facilities are two big expense areas.

Randy Hensley reported an Executive Committee meeting was held to discuss the Board of Directors new officers and potential members. Please send any recommendations for board members to Cay and Randy. Randy reported the budget will be ready to present in May and ready to vote on in June.

PowerPoint - <https://www.coalitionforkids.org/board/>)

Randy thanked Dr. Melissa Stukes for leading our staff training and then staying for staff gathering.

A.O. Smith Foundation is doing an article of their partnership with Coalition and their employee project on their website.

Stories- Randy noted Jalen a volunteer at South Side used to be a Coalition kid and is now coming back to serve.

Randy took a moment to thank the Board of Directors who gave generously to help buy our Coalition employee a car.

Cay noted the Calendar of events:

April 16th – Annual Fundraising Luncheon

April 18th- Family Night at C4K

Aug. 29th – Tailgate Party/Silent Auction & Reverse Raffle

Cay adjourned the meeting.

Balance Sheet as of March 31, 2019

	<u>Mar 31, 19</u>	<u>Feb 28, 19</u>
ASSETS		
Current Assets		

Checking/Savings		
Petty Cash	300.00	300.00
1010 · First TN Checking	114,480.79	165,917.38
Total Checking/Savings	114,780.79	166,217.38
Other Current Assets		
1206 · Grant Receivable	33,332.64	33,332.64
1210 · Unconditional Promises to Give	4,355.00	4,355.00
1215 · Discount on Promises to Give	-784.00	-784.00
1220 · Allowance for Uncollectible	-743.00	-743.00
1250 · Prepaid Insurance	15,282.52	15,282.52
1252 · Prepaid Rent	311,161.03	311,161.03
1255 · Other Prepaid Expenses	1,366.03	1,366.03
Total Other Current Assets	363,970.22	363,970.22
Total Current Assets	478,751.01	530,187.60
Fixed Assets		
1400 · Equipment	39,593.95	39,593.95
1410 · Computer Equipment	50,709.67	50,709.67
1420 · Furniture and Fixtures	10,250.00	10,250.00
1430 · Sports Equipment	90,337.78	90,337.78
1455 · Accumulated Depreciation	-122,973.21	-122,973.21
1460 · Leasehold Improvements	62,565.02	62,565.02
Total Fixed Assets	130,483.21	130,483.21
Other Assets		
1445 · Vehicles	44,416.00	44,416.00
Total Other Assets	44,416.00	44,416.00
TOTAL ASSETS	653,650.22	705,086.81
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
2503 · Accrued Interest	1.64	1.64
2000 · Accounts Payable	9,710.36	9,710.36
2501 · Accrued Wages	29,462.15	29,462.15
2502 · Accrued Vacation	28,227.66	28,227.66
Total Accounts Payable	67,401.81	67,401.81
Other Current Liabilities		
2400 · Capital Lease - Current	685.15	685.15
2500 · Payroll Liabilities	57.67	57.67
2510 · United Way Contributions	561.00	448.00
2530 · Life Insurance Deductions	1,645.46	1,423.58
2540 · Dental & Vision Insurance	632.84	533.93
2800 · Unearned Revenue - Restricted	7,800.00	7,800.00
Total Other Current Liabilities	11,382.12	10,948.33
Total Current Liabilities	78,783.93	78,350.14
Total Liabilities	78,783.93	78,350.14
Equity		
3000 · Retained Earnings	652,456.08	652,456.08
3020 · Temp Restricted Net Assets	2,828.00	2,828.00
Net Income	-80,417.79	-28,547.41
Total Equity	574,866.29	626,736.67
TOTAL LIABILITIES & EQUITY	653,650.22	705,086.81

Monthly Financial Summary

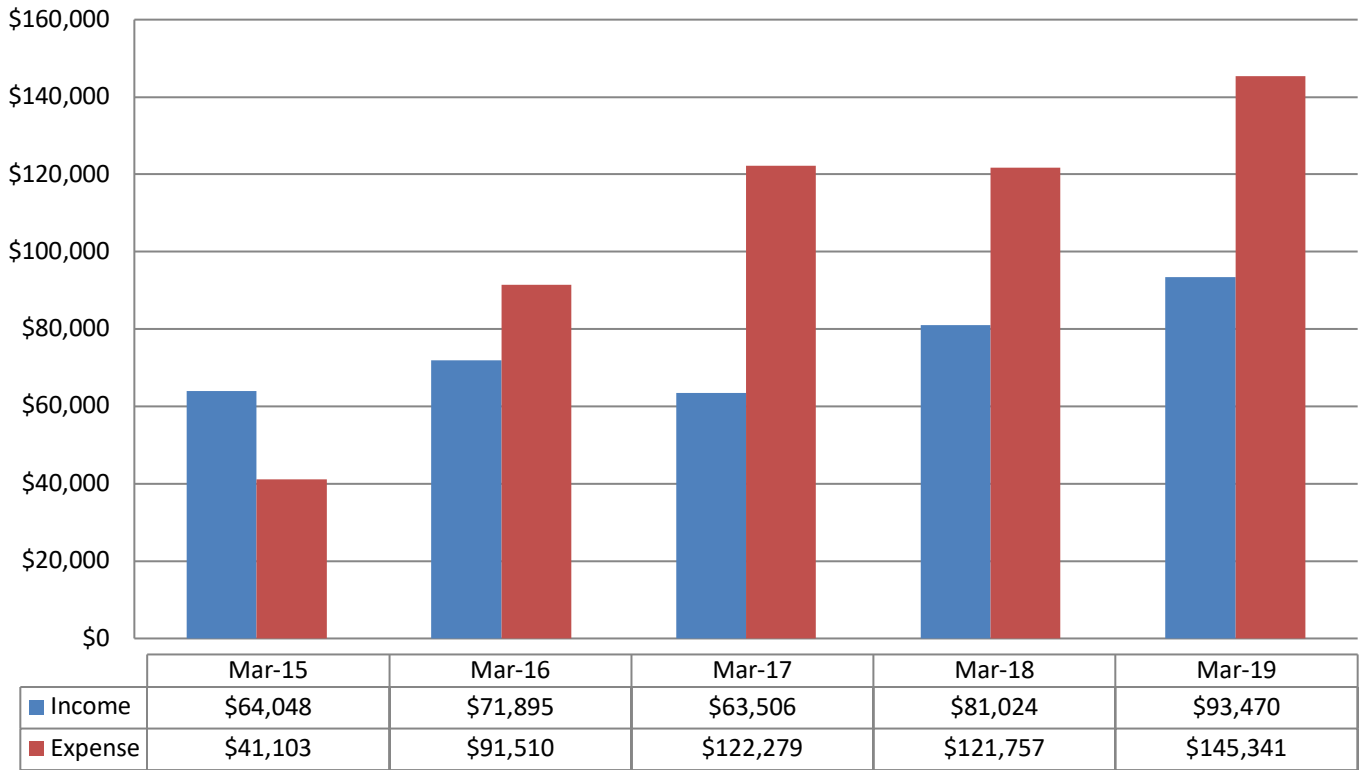
	Mar-2019				YTD			
	Actual	Budget	O / (U)	%	Actual	Budget	O / (U)	%
Income								
Churches	\$ 733	\$ 1,619	\$ (886)	-55%	\$ 12,923	\$ 19,055	\$ (6,132)	-32%
Corporate Giving	\$ 468	\$ 2,083	\$ (1,616)	-78%	\$ 19,748	\$ 18,750	\$ 998	5%
Fundraising	\$ 18,903	\$ 30,018	\$ (11,116)	-37%	\$ 162,869	\$ 167,945	\$ (5,077)	-3%
Grants	\$ 35,882	\$ 49,969	\$ (14,087)	-28%	\$ 326,629	\$ 350,371	\$ (23,741)	-7%
General Contributions	\$ 15,775	\$ 13,500	\$ 2,275	17%	\$ 247,989	\$ 241,000	\$ 6,989	3%
Government Funds	\$ 10,287	\$ 6,980	\$ 3,307	47%	\$ 101,100	\$ 94,210	\$ 6,890	7%
Miscellaneous	\$ 440	\$ 125	\$ 315	252%	\$ 634	\$ 1,125	\$ (491)	-44%
Legacies & Bequests	\$ -	\$ 417	\$ (417)	-100%	\$ 350	\$ 3,750	\$ (3,400)	-91%
United Way	\$ 10,982	\$ 11,375	\$ (393)	-3%	\$ 105,832	\$ 102,375	\$ 3,457	3%
Reimbursed Expenses	\$ -	\$ -	\$ -	0%	\$ 74	\$ -	\$ 74	0%
Sub-Total	\$ 93,470	\$ 116,087	\$ (22,616)	-19%	\$ 978,148	\$ 998,581	\$ (20,433)	-2%
Interest Income	\$ -	\$ -	\$ -	0%	\$ -	\$ -	\$ -	0%
Total	\$ 93,470	\$ 116,087	\$ (22,616)	-19%	\$ 978,148	\$ 998,581	\$ (20,433)	-2%
Expenses								
General Expenses	\$ 60,562	\$ 59,615	\$ 947	2%	\$ 455,756	\$ 447,747	\$ 8,009	2%
Awesome Kids Club	\$ 48,753	\$ 43,782	\$ 4,970	11%	\$ 304,764	\$ 285,311	\$ 19,453	7%
Kids In Action	\$ 36,026	\$ 32,548	\$ 3,478	11%	\$ 229,041	\$ 219,496	\$ 9,544	4%
Summer Fun Program	\$ -	\$ -	\$ -	0%	\$ 69,005	\$ 74,163	\$ (5,157)	-7%
Total	\$ 145,341	\$ 135,946	\$ 9,395	7%	\$1,058,566	\$ 1,026,717	\$ 31,849	3%
Net Income	\$ (51,870)	\$ (19,859)	\$ (32,011)	-13%	\$ (80,418)	\$ (28,136)	\$ (52,282)	1%

Full Year Comparison

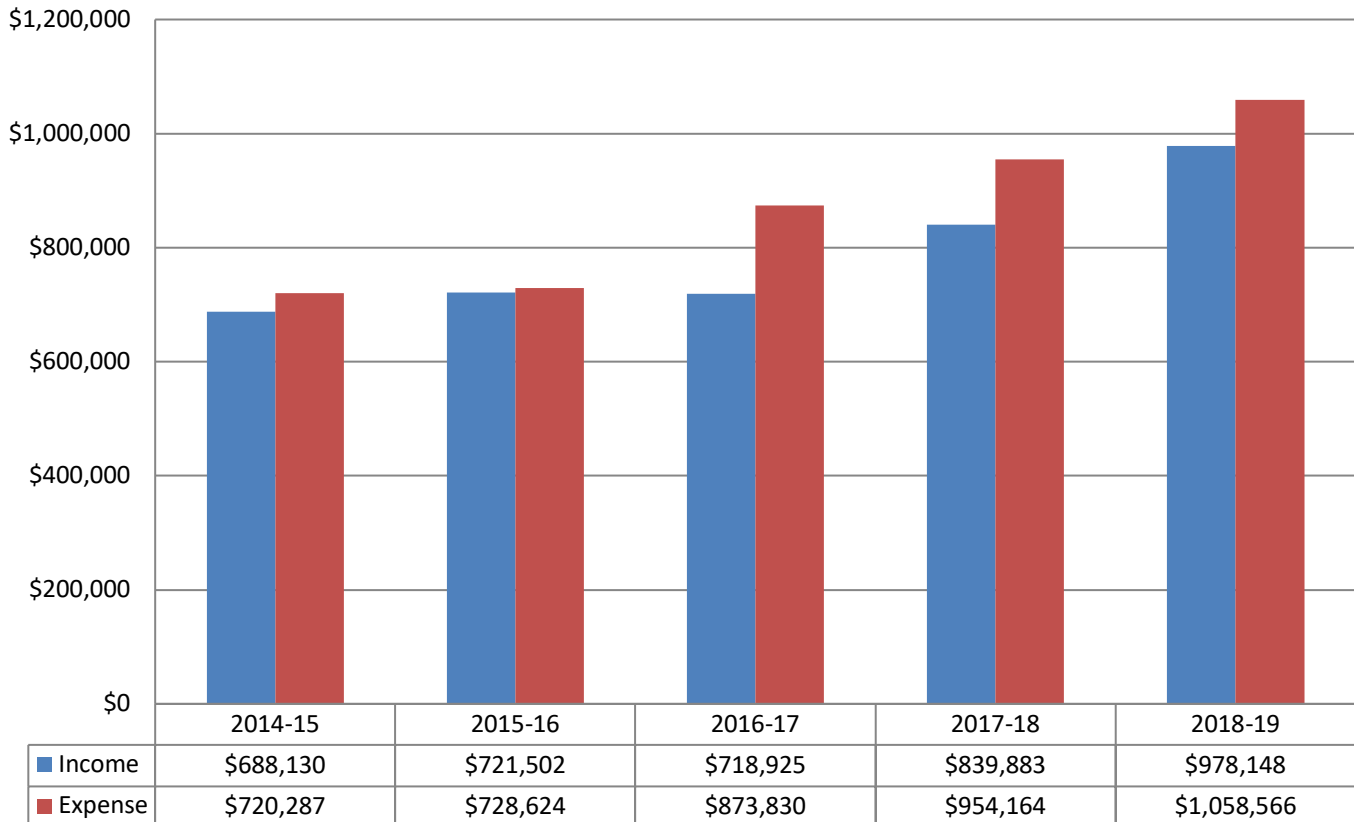
2018-2019 Fiscal Year

	Budget	Trend	O / (U)	%	Forecast	O / (U)	%
Income							
Churches	\$ 25,500	\$ 19,369	\$ (6,132)	-24%	\$ 17,179	\$ (8,321)	-33%
Corporate Giving	\$ 25,000	\$ 25,998	\$ 998	4%	\$ 25,998	\$ 998	4%
Fundraising	\$ 290,000	\$ 321,626	\$ 31,626	11%	\$ 288,823	\$ (1,177)	0%
Grants	\$ 540,778	\$ 517,037	\$ (23,741)	-4%	\$ 490,037	\$ (50,741)	-9%
General Contributions	\$ 297,000	\$ 303,989	\$ 6,989	2%	\$ 335,489	\$ 38,489	13%
Government Funds	\$ 115,150	\$ 122,040	\$ 6,890	6%	\$ 123,840	\$ 8,690	8%
Miscellaneous	\$ 1,500	\$ 1,009	\$ (491)	-33%	\$ 1,009	\$ (491)	-33%
Legacies & Bequests	\$ 5,000	\$ 1,600	\$ (3,400)	-68%	\$ 1,600	\$ (3,400)	-68%
United Way	\$ 136,500	\$ 139,957	\$ 3,457	3%	\$ 139,957	\$ 3,457	3%
Reimbursed Expenses	\$ -	\$ 74	\$ 74	0%	\$ 74	\$ 74	0%
Interest Income	\$ -	\$ -	\$ -	0%	\$ -	\$ -	0%
Total	\$1,436,428	\$1,452,698	\$ 16,270	1%	\$1,424,005	\$ (12,423)	-1%
Expenses							
General Expenses	\$ 589,817	\$ 597,826	\$ 8,009	1%	\$ 599,089	\$ 9,272	2%
Awesome Kids Club	\$ 344,929	\$ 364,467	\$ 19,538	6%	\$ 364,382	\$ 19,453	6%
Kids In Action	\$ 265,349	\$ 274,893	\$ 9,544	4%	\$ 274,893	\$ 9,544	4%
Summer Fun Program	\$ 146,325	\$ 141,168	\$ (5,157)	-4%	\$ 141,168	\$ (5,157)	-4%
Total	\$1,346,420	\$1,378,354	\$ 31,934	2%	\$1,379,532	\$ 33,112	2%
Net Income	\$ 90,008	\$ 74,345	\$ (15,664)		\$ 44,473	\$ (45,535)	

March P&L Comparison



Fiscal YTD Comparison



Coalition For Kids, Inc.
Contributions over \$500
March 2019

	<u>Mar 19</u>
United Way of Washington Co	10,917.00
UBS Financial Services-Clarinda Roe	10,000.00
BCBS of TN Community Trust	5,000.00
Shipley, Garry	1,000.00
Harlan, James & Donna	1,000.00
Cox, Mitch & Barbara	1,000.00
Nielsen, Robert & Kimberly	1,000.00
Paduch, Pete	500.00
McClellan, Jason and Amy	500.00
Ingram, Duke & Maggie	500.00
Hoilman, Paul	500.00
TOTAL	<u>31,917.00</u>

Director of Grants

Reimbursements:

Child and Adult Care Food Program (CACFP)—

Our total ARSP/CACFP reimbursement for February was **\$9,527.02**

Total food/non-food costs for February were **\$7,889.77** which leaves a projected reimbursement *surplus* of ~ **\$1,637.25**

21st CCLC: Reimbursement for February totaled: **\$18,800.43**

LEAPS: Reimbursement for February totaled: **\$17,081.77**

Grants:

In the works: Ballard, Request for Proposal, requesting \$100,000 for expanding current services

Dollar General Youth Literacy Grant: requesting \$3,000 for literacy support

Washington County Special Appropriations, requesting continued programming support

Other:

BCBS Quarterly Report

TCCY Quarterly Report

21st CCLC Desktop Audit

TCCY Webinar

21CCLC/LEAPS Webinar

Meetings:

- Met with Event Director, Jan Jacobson, to discuss:
 - Luncheon
 - Table Décor
 - Agenda
 - Staff Responsibilities
 - Time line
 - Venue and food menu
 - Upcoming Pepsi Golf Tournament and Reverse Raffle
 - Time line for both events
 - Dividing responsibilities for both events
 - Creating a silent auction team for the Reverse Raffle
 - Setting meeting with Pepsi
- Met with Director of Programming, Asia Fleming and Director of Development, Jordan Spain to discuss:
 - 2019 Summer Program
 - Summer registration day
 - Summer calendar planning
 - Potential summer staff sign ups
 - Creating summer teams
 - Current site and staff updates
 - 2019 Luncheon
 - Site luncheon projects
 - Children's pictures
 - 1st and 2nd graders permission slip from schools and parents to attend luncheon
 - Picking out children's outfits donated from Walmart
 - Krispy Kreme Fundraiser
 - Time line
 - Collection of money
 - Goals per site and rewards for top sellers and sites
- Met with Director of Finance, Kelly Grieb and the Directors of Programming to work on the 2019-2020 programming budget.
- Met with Cindy Young, Director of Community Outreach to discuss:
 - Stuff The Bus
 - Collaboration with Citi Bank on a school supplies drive
 - Looking at the possibilities of changing our current Stuff The Bus fundraiser
 - Upcoming large service projects
 - United Way- approximately 15-20 volunteers
 - AO Smith- 2 separate potential projects with approximately 150 volunteers

General:

- Working with Summit to create videos and materials for the Luncheon.
- Planning and organizing the End of Year Staff Celebration:
 - Venue
 - Meal
 - Staff Awards
- Served in the kitchen, helping Jill Ledes with the meal for the March staff gathering.

**Director of Community Outreach
Cindy Young
March 2019**

Volunteers

- Conducted 10 volunteer interviews resulting in 9 placements
- Volunteer hours - **753** vs. 2018- 557. New all-time monthly record in March!
- Timmy Global Health – will be visiting our classes monthly to talk with our students and educate them on global health issues.
- CIDA (Chronic Illness and Disease Awareness) is now scheduled to come every other Monday to talk with our children about health issues such as COPD, smoking/drinking health risks and healthy lifestyles.
- Site visits to evaluate our volunteers 3 times weekly

Community Outreach

- LINC (linking individuals to the needs of our community), brought a group of 13 Milligan college students to work on March 30th helping landscape the front of both buildings, build and paint bookshelves for two classrooms.
- Johnson City Elks. - On March 29th the Johnson City Elks brought a gymnasium full of fun events for our children during regular programming. The event was held to promote drug awareness through the DARE program. Two large inflatables, fire-trucks, police service dog, craft tables, free bags of goodies, fingerprinting/voice recording from The Masons, and photo booth were some of the activities enjoyed by our children.
- Working on service project costs and plans for the upcoming United Way “Day of Giving”
- Crossroads Christian visited our KIA program and brought a 72” inflatable obstacle course for our children along with cupcakes for 120, Bible stores, crafts and music.
- ETSU Nursing students made three visits this month with learning activities focused on communication, healthy eating and wellness.
- Westminster Youth Group visited KIA bringing Bible lessons, crafts and music
- On March 1st, 11 ETSU students came to work on our luncheon centerpieces as a community service project for Alpha Chi Omega

Other

- Submitted a “hold harmless” waiver to be added to the volunteer handouts when they are interviewed.
- Outstanding volunteer awards canvas being made and “thumb-printed”

Vacation March 11-15

Summit worked 125 Hours

- Preparing for luncheon
 - Corresponding with Table hosts
 - Finalizing guest list
 - Designed programs
 - Designed SAC letters
 - Designed Ask cards
 - Finalized table décor and met with Holiday Inn
- Social media scheduling
- Luncheon photo shoot (what I want to be kids)
- Wrote, coordinated and finalized March mailing
- Board PowerPoint
- “A Day in the Life” scripting, video shoot, video editing, voiceover for video
- Crossroads Church Service Night - inflatable photo shoot
- Tailgate Event
 - Emailing new potential sponsors

**Director of Program Development
Jordan Spain
March 2019**

Meetings:

- Summer Programming plans, schedule, and enrichment activities
- New Summer program design
- Bi-weekly site director meeting
- Met with Bethany Patton to discuss:
 - Site Director summer program planning
 - New Summer program design
 - Grant money available and order plans
- Met with Asia Fleming, Director of Programing to discuss:
 - Summer and programming planning
 - Summer document updates
 - Summer calendar
 - Past summer numbers and enrolment goals for 2019
 - Registration day
 - Enrichment, camps, daily activities, STEM
 - Staff schedules
- Met with Kelly Grieb, Bethany Patton and Asia Fleming to discuss budget for programming 2019-2020 year
- Met with Sarah Oaks, Director of Grants to discuss:
 - Remainder of grant monies to be spent
 - Additional funds moved to program supplies
- Met with Geordyn Houston, KIA Director to discuss:
 - Spring break plans
 - Staff issues and plans
 - Programming plans for remainder of the semester
- Met with Front Desk assistant to discuss:
 - Family night plans for April
 - Summer schedule
 - Front Office management and etiquette
- Met with STEM resource assistant, Kierna Mason, to discuss:
 - STEM programming needs
 - Calendar and lesson plans
 - Student reception and participation update

General:

- Created Spring break staff schedule
- Began researching summer enrichment camps and classroom supplies
- Order classroom supplies for 21st century and LEAPs
- Organized and lead Staff training on end of the year lesson planning
- Attended Leadership training
- Trained new hire Emma Ford
- Attended 1 Support Staff meeting

**Director of Programming
Asia Fleming
March 2019**

Indian Trail-29/42	Mountain View-54/72	South Side-35/45	Liberty Bell- 7/11
KC 1st-4th (CH, F, NS)-33/63	AKC (WL, LR, TA)- 34/54	KIA- 99/170	
Total Enrollment AKC-287		Total Enrollment AKC and KIA-457	

Meetings:

- Met with Site Directors:
 - Met with all Site Directors for bi-weekly staff meetings
 - Shelly Spann of Liberty Bell to discuss 2019 Summer calendar and programming expectations
- Met with Jordan Spain, Director of Program Development to discuss:
 - Summer and programming planning
 - Summer calendar, registration dates, enrichment and learning schedule and activities, summer enrollment goals
 - Summer document updates
 - Staff schedules
 - Program needs for Fundraising Luncheon
- Met with Kelly Grieb, Bethany Patton and Jordan Spain to discuss budget for programming 2019-2020 year

General:

- Krispy Kreme Fundraiser:
 - Corresponded with management to discuss fundraising options
 - Created staff and kids packets
 - Launched fundraiser at each after school site
- Created all summer advertisement of posters and flyers
- Printed and distributed Summer Flyer to JC Schools
- Printed documents for summer registration
- Implemented a schedule for Site Directors to begin Parent and Teacher Surveys
- Facilitated 3 Site Director meetings
- Summer Planning:
 - Created calendars
 - Selected staff
 - Met with Site Directors about field trip ideas per group
- Submitted a claim for Families First

Site Director Reports March 2019

Mountain View

This month was full of fun activities and lessons. The one activity that stuck out was our annual cultural fair. This was the second year of having it and it just seems to get better and better. We had 5 countries that my staff represented. They each had a tri-fold board with information on it, a food item for the students to try, and a craft or game. We first talked to the students about having a passport, and how a having a passport can get you in and out of countries and back into your own.

to go throughout the cafeteria and explore the different countries that were represented. The kids also knew that they had to get their passport stamp by the staff that was over that country. The students had so much fun. They got to dance around the maypole, try a native Ireland stew, make fans, and dance to Bollywood music. It is important as childcare workers that we expose our students to new and exciting activities; to uncover the mystery behind things that they would like to learn more about. It was so fun to see their faces when they tried new foods (good or bad), or had intriguing questions about a country that they may have never heard of. Our students deserve exposure. It was an awesome day full of fun!

Sierra Dickson

Awesome Kids Club 1st through 4th Grades (WL, LR, TA)

Blaine* was the student that could scare off anyone. When he lost in a game of basketball, he would scream about how someone cheated. When he didn't get what he wanted, he would wail in the middle of the classroom. And when we would threaten to call his mom because of his disobedience, he would go into an all-out state of rage, chaos and become very emotionally unstable. If you've never met a child like this, you may think there is no discipline provided at home. You may think he's just a brat. Or you may come to the conclusion that he's just a bad seed. However, we saw Blaine as an opportunity- we knew Blaine had potential. As we have walked Blaine through his first year at Coalition for Kids, we have seen many days as I have described above. However, something changed in Blaine as he continued to come each day. He began to hear us as we would say, "I love you" in the midst of his troubled moment. He heard us when we said "I'm going to walk with you through this because I know it's hard and I'm here to help." And although, for the longest time, he never said any of those words back and it seemed that he didn't trust our loyalty to him, those words were patching up holes in his heart day after day. One day, a few weeks ago, when he arrived at Coalition, he ran up and gave me a BIG hug. Of course I'm thinking, "Where did this come from? This kid doesn't hug me!" And I looked down at him and said, "I love you, have a great day!" And as he turned to walk away, without looking me in the eyes he said, "Love you too" and ran off. It continues to amaze me that just when you think they aren't paying attention, and you're at the end of your rope with what to do, you find that you were doing it right all along. The Bible says, "The greatest of these is LOVE," and we will continue to walk in love.

Madison Hensley

South Side

This month for South Side has been busy and energetic! March was the start of Women's History Month, the anniversary of man landing on the moon, and the kickoff to our Krispy Kreme fundraiser. We incorporated all these things into our daily activities. We started off the month learning about Rosa Parks. We read her biography and answered some questions in a packet about her. We then finished off that lesson with a word search. Next, we learned about Amelia Earhart. Our kids loved this lesson! We did a group reading and played with Styrofoam airplanes during playtime. Mid-month we started learning about space and gravity and played a question and answer game for fruit rollups. We ended the month by turning in final Krispy Kreme supplies, reading about a couple more women in history, and a final space activity. I get so excited when we have fun things planned for our kids. My staff also get really involved and I love that while our kids are having fun, they are also learning. Coalition does so much behind the scenes. We invest so much in our kids. Outsiders might see our kids eating snack, doing homework, or playing outside, but we also mentor, teach, share about who Christ is, encourage, motivate, care, sympathize, and most of all we love. I can only imagine when our kids grow up, what they might say about Coalition. It probably won't be about Rosa Parks, or space, but I hope they say they felt loved.

Jordan Young

Kid City 1st through 4th Grades (NS, CH, F)

March at Kid City was full of fun! We spent the first half of our month talking about Dr. Seuss and Woman's History Month. Then, spring break came upon us! The children returned to Coalition rested and ready to learn again. Some of the fun activities we did this month were things like: St. Patrick's Day, STEM, and Literacy activities, as well as team building challenges, lessons on Lent, and a goodbye party for one of our dearly loved staff. We look forward to this warm weather and becoming more active in the month to come.

Katie Brandl

Liberty Bell

monthly activities. Our time together and schedule is pretty consistent from month to month. Each month, we meet three days a week and we provide academic support, expose students to Junior Achievement curriculum, encourage education paths to college or trade school, match students with mentors, facilitate small groups, teach about nutrition and cooking, practice mindfulness, celebrate birthdays, etc. As I sat and reflected on how I might be able to present our monthly report in a new way, nothing jumped out. It was only after reflecting on a challenge that Randy made to us at our monthly staff development training this week that it occurred to me. He challenged us to revisit our life purpose, to think about what gets us out of the bed each morning and gives us purpose. This challenge reminded me that part of my life purpose is to invest in others as others have invested in me. As the conversation progressed, staff members that are mentors to our students began to share stories of their mentoring relationships and how just being consistent in spending time with their mentees, sends a message that they are loved and valued. At our recent Youth Mental Health First Aid Training, the instructor said, "One positive, *consistent* adult in a child's life can change the direction of their life." Thank you for sharing in the journey of **changing the world one kid at a time**.

Shelly Spann

Indian Trail

At our Indian Trail site March brought us the opportunity to have more intentional and individual time with our students. We have accomplished this by having separate space/room for the boys and girls during part of our programming time. This has allowed us to focus more on the children's needs and wants and has nurtured the development of more personal relationships with the children. One particular activity that the girls did with Ms. Charlotte was writing letters to younger students at a school in Florida where her niece is a teacher. Having students learn about letter writing and creating a connection with someone that is beyond their normal scope of interaction encourages them to think about others and how their words of kindness can have a positive effect! We look forward to the spring and all the new things it will bring!

Nick Berg

KIA

The month of March has been full of so many exciting moments. One particular moment that sticks in my mind is a behavioral shift with one of our kids. We have a child who struggles with his behavior and some days are particularly difficult. During Spring Break, this child was doing exceptionally well and was being so polite and mannerly towards the staff and other students. His behavior was so good that he ended up receiving a yellow brag and was able to get a treat out of the treasure box – which is rare for this specific child. When staff were telling him how proud they were the smile on his face was worth the whole experience. He was so proud of himself. These are the moments that make it worth it all. Some of these children have never been taught how to properly love or they have not been cared for properly, so there is a reason behind their actions. A small gesture can go a long way in the lives of these children. At KIA, each evening, we have "special helpers" who help gather trash cans and call tables. The sense of pride and importance that they feel in those moments is so imperative to their overall well-being. The children that attend Coalition for Kids can have a hard outer shell, however, they seem to be the children that love the hardest. One final incident this month that thoroughly humbled me was when a parent of one of our children gave a \$500 check to help go towards the purchase of our bus. She stated this was for our bus because of how much we do for her child. We really are making an impact at Coalition for Kids, whether we see it happening right now or not. These children are also making a big impact in my life as well.

Geordyn Houston

*name has been changed